

# Financial results: Q2 of 2022-23

September 30, 2022

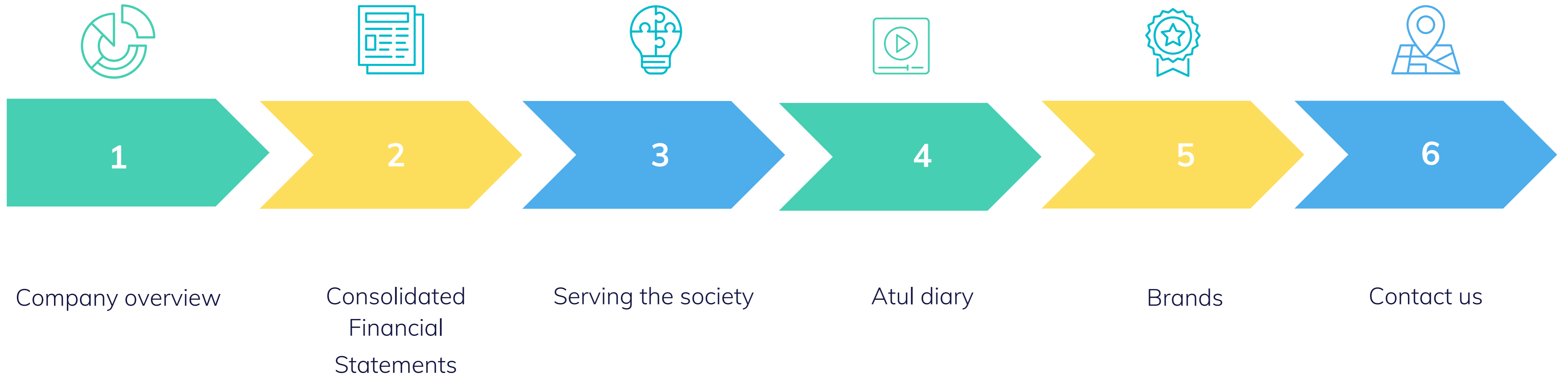


## Disclaimer

Atul Ltd (Atul) may, from time to time, make written and oral forward looking statements, in addition to the statements contained in the filings of the Company with BSE Ltd and National Stock Exchange of India Ltd, and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of it.

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# Group entities



Atul Ltd



Atul Bioscience Ltd



DPD Ltd



Atul Rajasthan Date Palms Ltd



Amal Ltd



Rudolf Atul Chemicals Ltd



Anaven LLP



Atul Brasil Quimicos Ltda



Atul China Ltd



Atul Europe Ltd



Atul Ireland Ltd



Atul Middle East FZ-LLC



Atul USA Inc

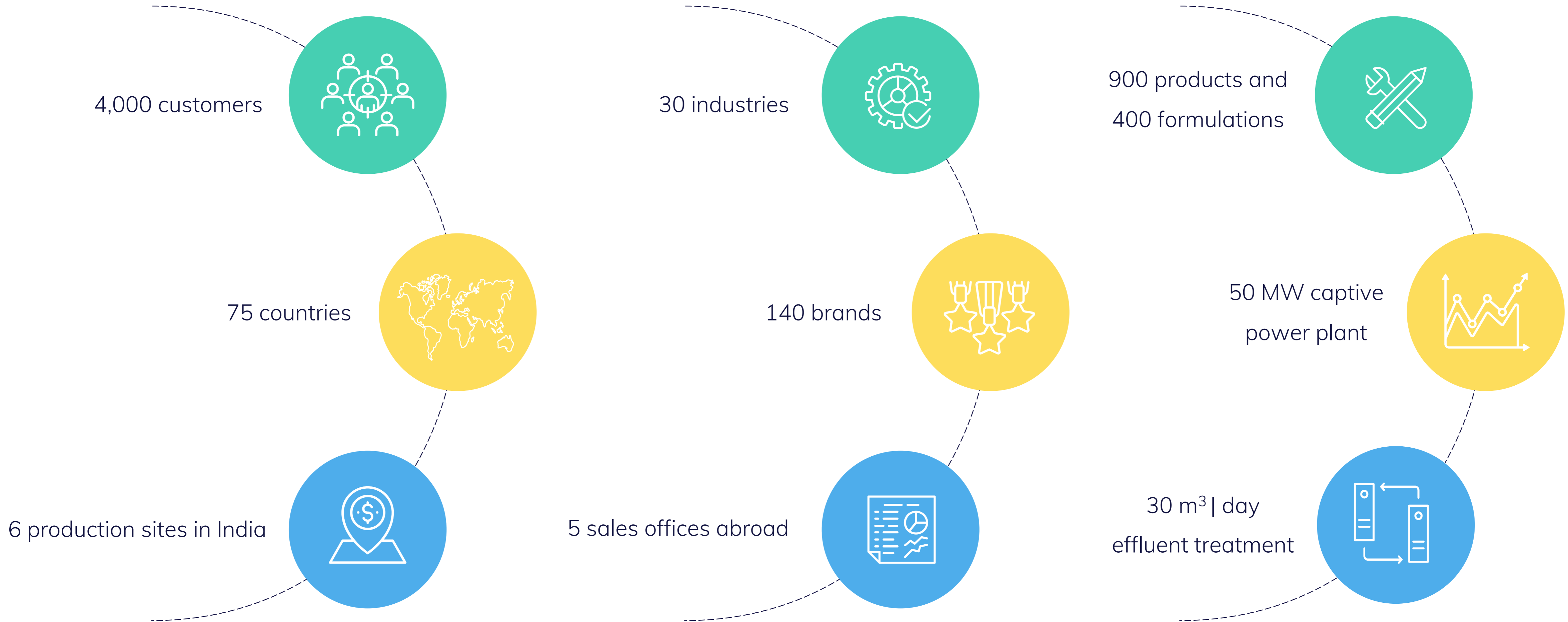


Atul Foundation



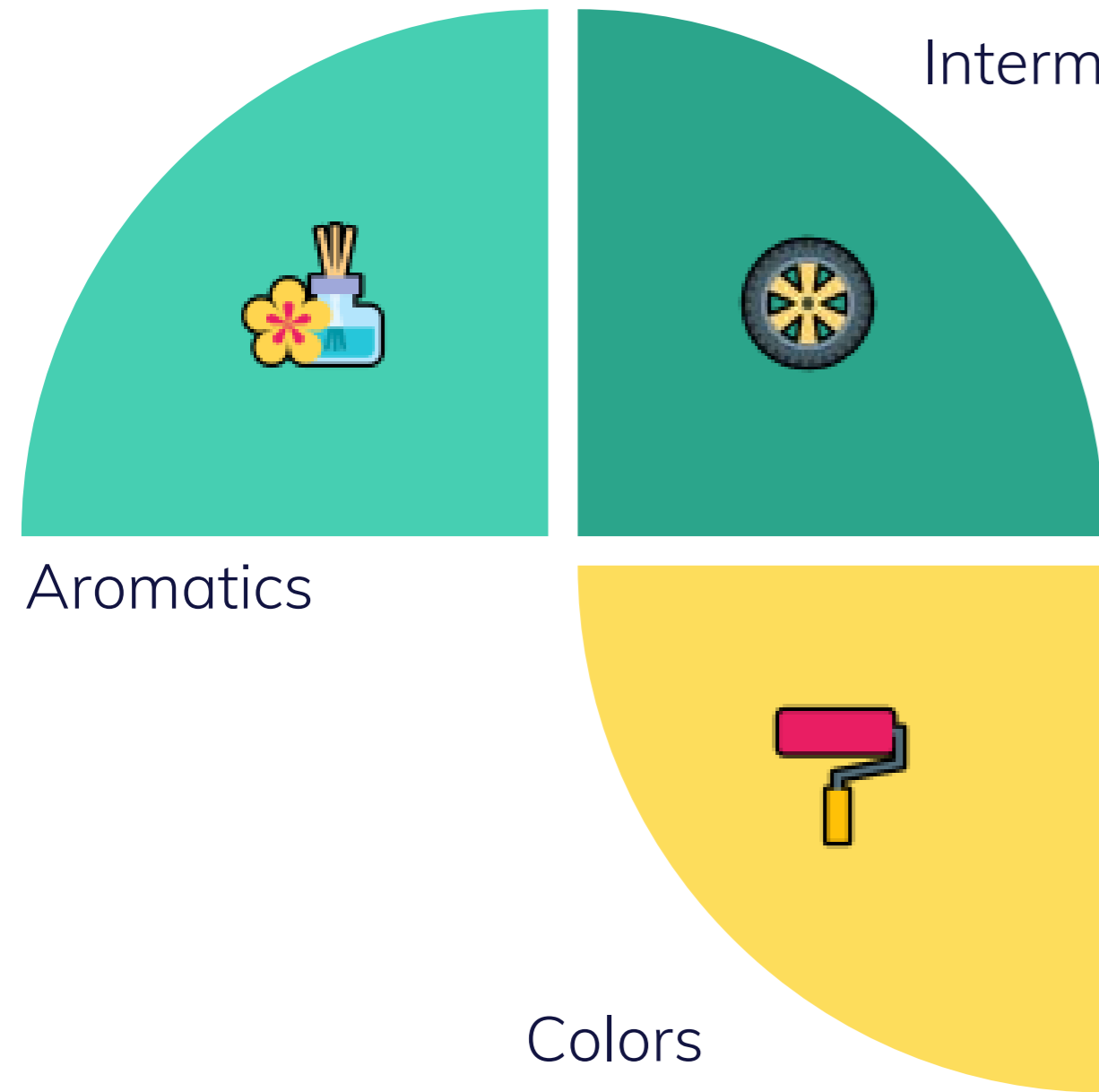
Atul Club

## Company profile

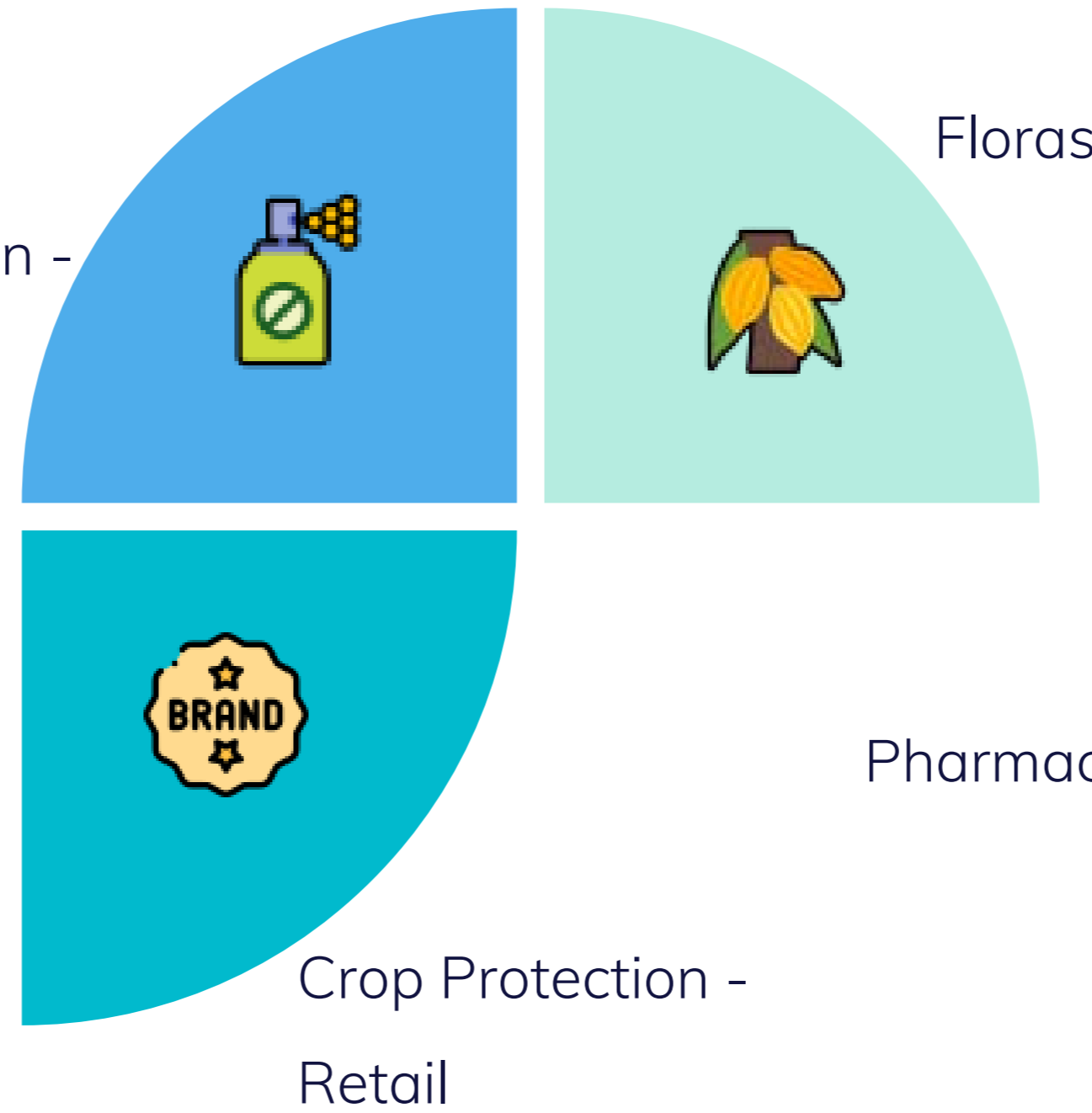


# Businesses

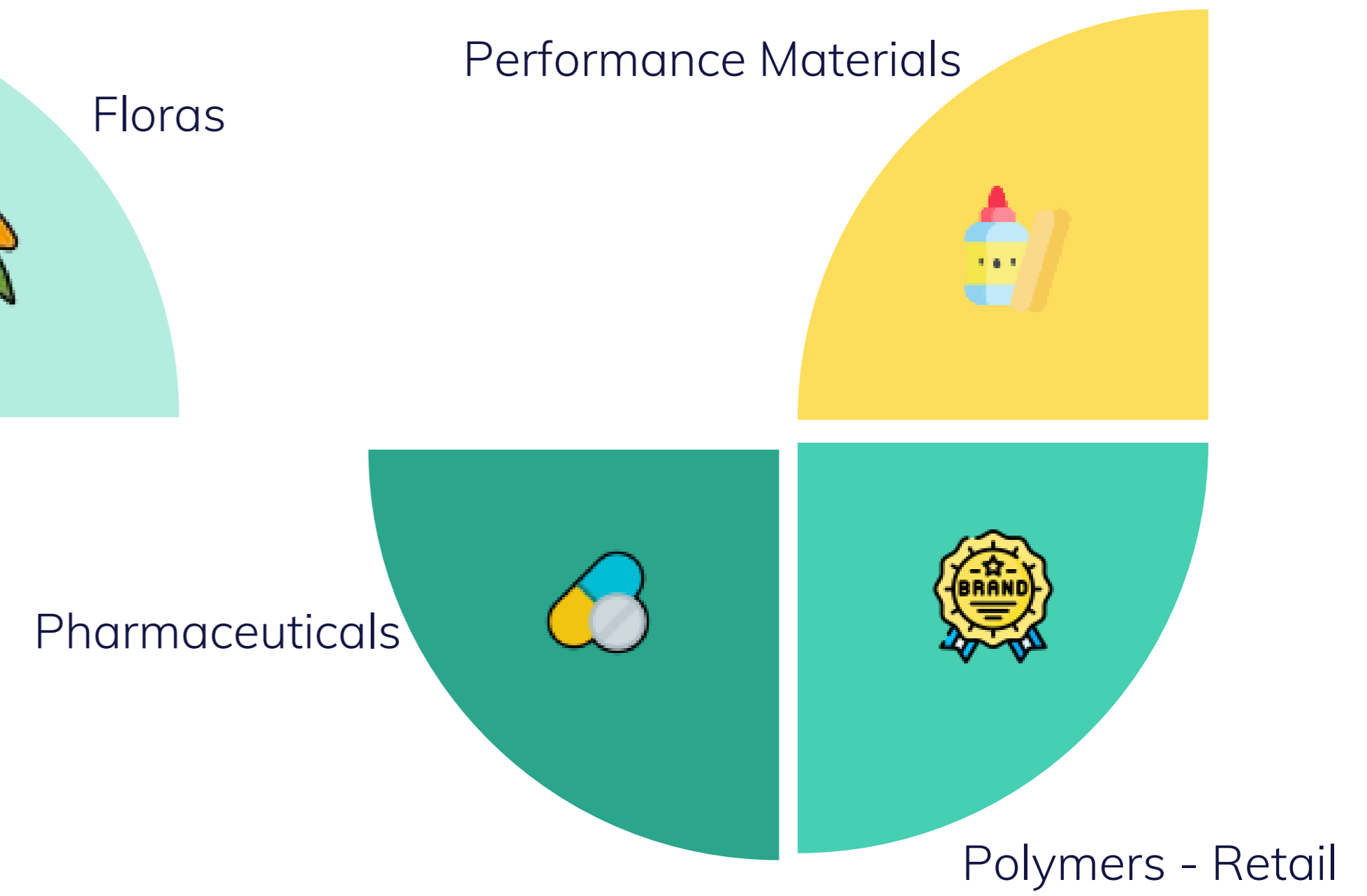
Bulk Chemicals and Intermediates



Crop Protection - Bulk Actives



Polymers - Performance Materials

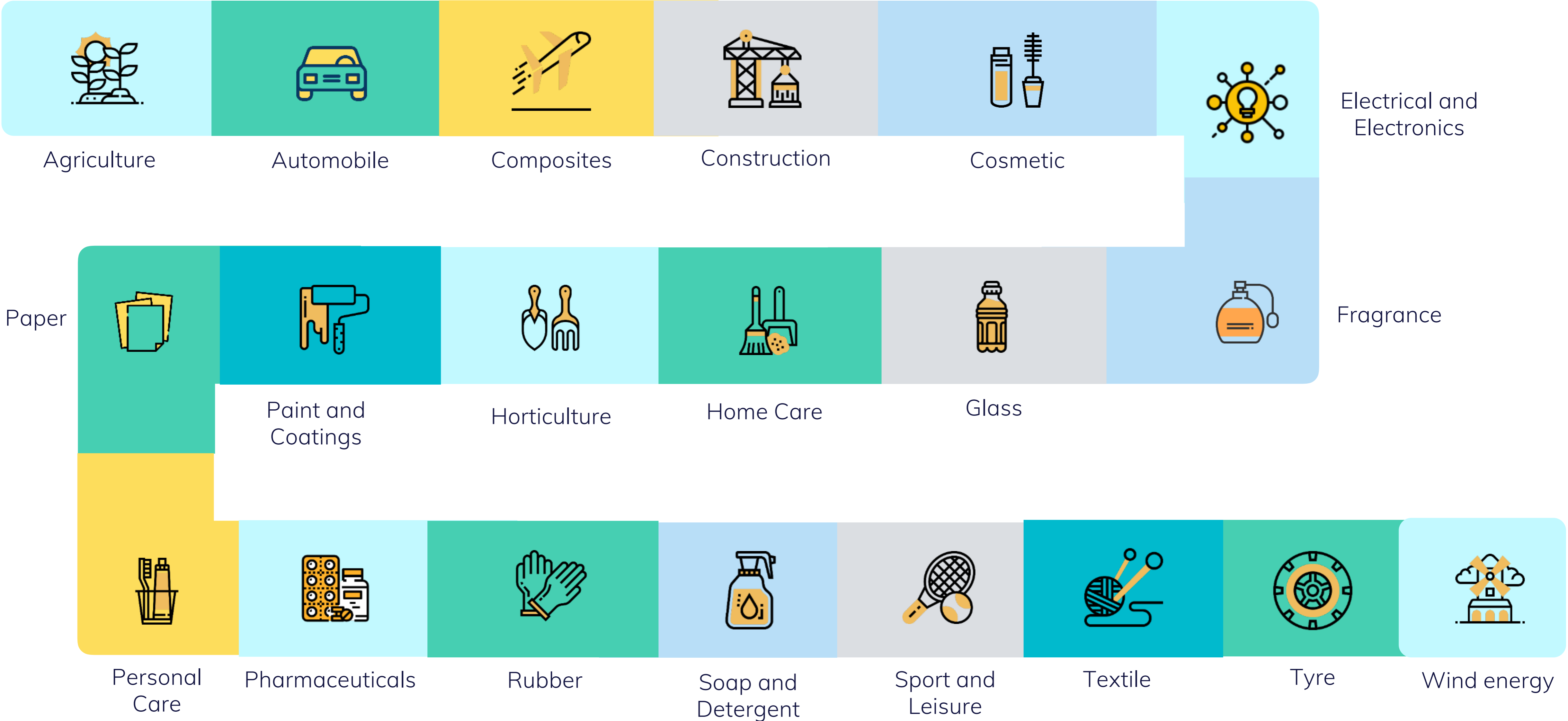


## Joint ventures

Partner	Joint venture company	Holding %	Period	Product   Product group(s)
American Cyanamid	Cyanamid India	35 - 65	1961 – 1999	Agrochemicals and pharmaceuticals
ICI	Atic	50 - 50	1955 – 1995	Textiles dyes
Ciba-Geigy	Cibatul	65 - 35	1960 – 1998	Resins and hardeners
Government of Rajasthan	ARDPL	74 - 26	2010	Tissue culture raised date palm plant
Rudolf	RACL	50 - 50	2011	Textile chemicals
Nouryon	Anaven	50 - 50	2017	Monochloroacetic acid



Industries served





Pioneering efforts

largest manufacturer of *para* Cresol, *para* Anisic aldehyde and *para* Anisic alcohol in the world

only integrated manufacturer of Resorcinol and Resorcinol formaldehyde resin in India

largest manufacturer of Vat dyes and Sulphur black dyes in India

amongst the leading manufacturers of 2,4-D Acid and its derivatives in the world

amongst the leading manufacturers of Dapsone, an API in the world

DPD Ltd, a subsidiary of the Company, is a leading producer of tissue culture raised date palm plants in the world

largest manufacturer of 3,3'-Diaminodiphenyl sulfone and 4,4'-Diaminodiphenyl sulfone in the world

## Profit and loss (consolidated)

Particulars	Q2 FY 23	Q2 FY 22	YoY (%)	Q1 FY 22	QoQ (%)	H1 FY23	H1 FY22	YoY (%)
Revenue	1,487	1,250	19%	1,477	1%	2,964	2,330	27%
EBIDTA	253	241	5%	270	(6%)	523	509	3%
EBIDTA %	17%	19%	(2%)	18%	(1%)	18%	22%	(4%)
PBT	202	196	3%	221	(8%)	424	418	1%
PBT %	14%	16%	(2%)	15%	(1%)	14%	18%	(4%)
PAT	148	146	1%	163	(9%)	312	311	0%
PAT %	10%	12%	(2%)	11%	(1%)	11%	13%	(3%)
EPS	51	50	3%	56	(8%)	107	106	1%

## Balance sheet (consolidated)

Particulars	September 30, 2022	March 31, 2022
Fixed asset	2,363	2,037
Other non-current assets	960	980
<b>Total non-current assets</b>	<b>3,323</b>	<b>3,017</b>
Inventories	952	864
Trade receivables	980	989
Current investments	205	550
Other current assets	334	286
<b>Total current assets</b>	<b>2,471</b>	<b>2,689</b>
<b>Total assets</b>	<b>5,794</b>	<b>5,706</b>
Equity share capital	30	30
Other equity	4,569	4,430
<b>Total equity</b>	<b>4,599</b>	<b>4,460</b>
<b>Non current liabilities</b>	<b>225</b>	<b>248</b>
Trade payables	653	635
Other current liabilities	317	363
<b>Total current liabilities</b>	<b>970</b>	<b>998</b>
<b>Total liabilities</b>	<b>5,794</b>	<b>5,706</b>

## Segment financials (consolidated)

Particulars	Performance and Other Chemicals			Life Science Chemicals			Others			Un-allocable		
	FY 23	FY 22	YoY (%)	FY 23	FY 22	YoY (%)	FY 23	FY 22	YoY (%)	FY 23	FY 22	YoY (%)
Revenue	2,048	1,680	22%	1,059	700	51%	21	34	(42%)	-	-	-
PBT	203	299	(32%)	221	82	169%	(2)	10	(124%)	3	(19)	(94%)
PBT%	10%	18%	(8%)	21%	12%	9%	(12%)	29%	(40%)	-	-	-
Assets	3,231	2,497	29%	1,314	1,079	22%	168	144	18%	1,081	1,584	(32%)
Liabilities	615	546	13%	344	224	53%	30	37	(18%)	206	215	(4%)

- High revenue growth in both the reporting segments due to good demand and better price realisation.
- High energy cost and falling selling prices have impacted profitability of Performance and Other Chemicals.
- Better price realisation in Crop protection sub-segment have improved the profitability in Life Science Chemicals.



## Serving the society

### Empowerment



#### Empowerment of women through Atul Uttara - self help group project

- formed nine SHGs with 121 women
- linked 261 women with government schemes
- supported 477 women of 40 SHGs – resulting in their collective savings of ₹ 1.72 lakhs

### Relief



#### Community based rehabilitation for children with disabilities

- provided intensive care and training kits to 18 children with disabilities and training to their parents
- helped them to avail benefits of Niramya policy and pension scheme
- conducted survey in nine villages, identified 98 adults with disabilities to link them with the relevant government schemes



## Serving the society

### Conservation



#### An initiative for a circular economy:

#### Ujjwal Atul - solid waste management project

- initiated waste management projects in Atar and Hanmatmal villages
- conducted door to door awareness drive in Haria, Atar and Hanmatmal villages
- participated in cleaning of five beaches and Umarsadi village and prevented dumping of 2,948 kg in landfill



#### Conservation of natural resources

Conserved 1,26,592 cum (12.6 cr L) of water and 288 ton of soil in the first monsoon season through 464 varied structures built in and around Atul village.



Serving the society

Accolades



Kalyani Shala and Atul Vidyalaya were awarded the Swachh Vidyalaya Puraskar 2022

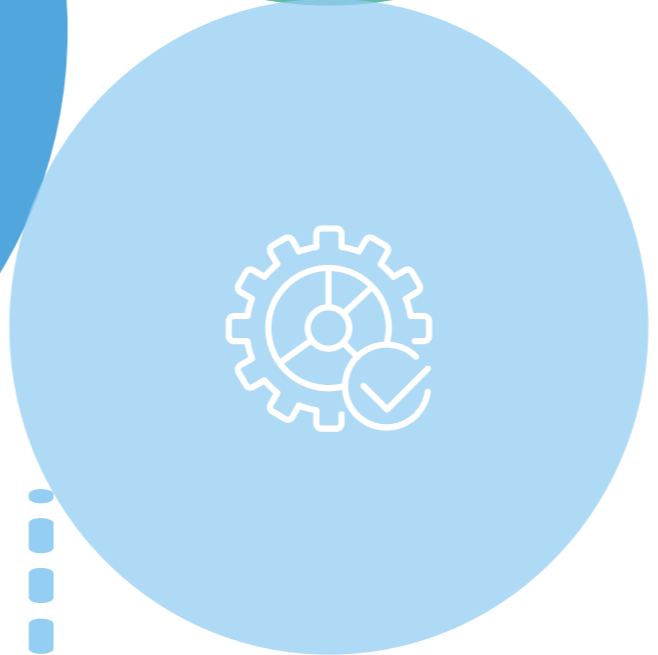


Atul diary

New product launch | Business update

RE

Filed a product patent titled - A Synergistic Ternary Fungicidal Composition



Colors

- Developed new process for application of Vat MD dyes on cotton knit fabrics
- Directorate General of Trade Remedies, Ministry of Commerce, Government of India has initiated investigation for anti-dumping concerning import of Sulphur Black originating in or exported from China PR based on an application filed by Atul Ltd before the designated authority

Polymers - Retail

- Launched Lapox Tightseal also known as PTFE tape | teflon tape or plumber's tape, commonly used in sealing plumbing pipe threads
- Launched Polygrip PU 2 (TF): toluene-free grade, premium polyurethane adhesive for footwear applications

## Atul diary

### Accreditation | Certification



Received a score of 70 in sustainable procurement in Ecovadis rating and was amongst the top 3% companies in the world to have received this advanced sustainability performance score.



Commercial team won the Best Supply Chain Strategy Award 2022 at the 14<sup>th</sup> Edition Express Logistics and Supply Chain Leadership Awards 2022 awarded by Kamikaze B2B Media. This award is presented annually considering market presence, sustainable procurement initiatives, relationship with suppliers, supply chain structures, consistency, support, coverage and sufficiency.

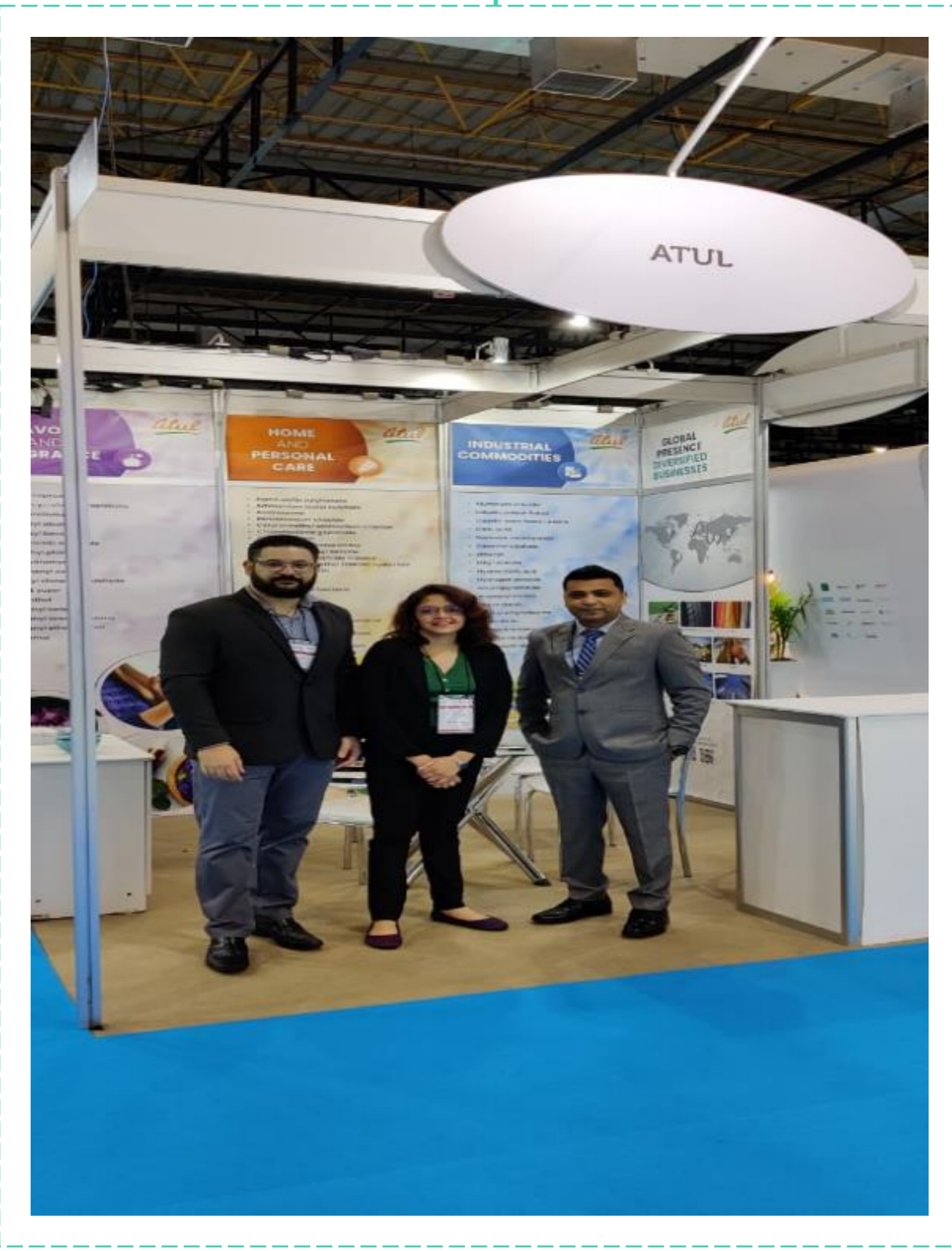


Bulk Chemicals and Intermediates Business received a certificate of recognition from J K Tyres for participating in their material safety event.

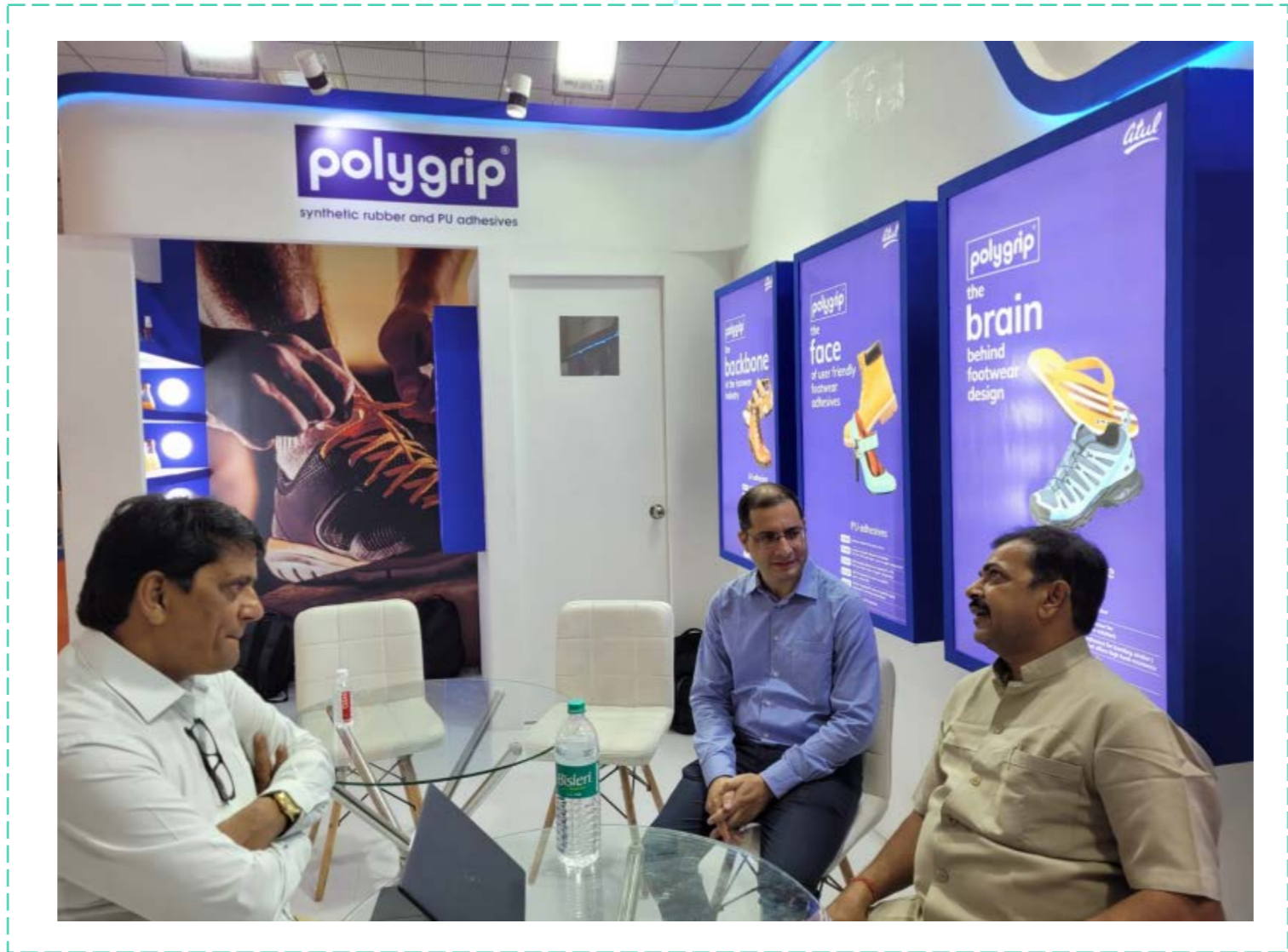


Atul diary

Exhibitions | Events



InCosmetics 2022



MEET AT AGRA 2022



IFEAT 2022



Our brands



**LAPOX**<sup>®</sup>  
epoxy adhesives



**polygrip**<sup>®</sup>  
synthetic rubber and PU adhesives



**LACARE**<sup>®</sup>  
maintenance for performance



# Our brands



insecticides



herbicides



bio-stimulants



fungicides



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